

Farm Shares Options

1	USDA-Processed Pasture-Raised Meat					
	Beef Steaks	Beef Roasts	Ground Beef	Other Beef Cuts		
	Pork Chops	Pork Roasts	Pork Sausage	Pork Ribs		
2	Free-Range	Eggs				
	Chicken Eggs	Duck Eggs	Goose Eggs (limited	d seasonal availability	r)	
3	Heirloom Vegetables					
	Carrots	Green Beans	Onions	Cabbage	Celery	
	Red Beets	Wax Beans	Leeks	Pumpkins	Other Vegetables	
	Lettuce	Spinach	Kale	Swiss Chard		
	Cucumbers	Broccoli	Turnips	Summer Squash		
	Tomatoes	Peppers	Winter Squash	Eggplant		
	Okra	Sweet Corn	Sweet Potatoes	Potatoes (white,	red, gold)	
4	Chemical Free Fruits					
	Mulberries	Black Raspberries	Other Berries			
	Strawberries	Apples	Other Fruits			
5	Fresh Herbs					
	Parsley	Chives	Sage	Oregano		
	Basil	Cilantro	Mints	Other Herbs		
6	Garden-Grown Cut Flowers					
	Weekly	Bi-Weekly	Monthly			
7.	Handmade S	oap (made with farm- _l	oroduced lard or tal	low, goat's milk and	other ingredients)	
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Welcome to Hospitality Spring Farm!

We are excited to offer you an opportunity to enjoy our naturally-grown, farm-fresh harvest on a farm shares basis. Similar in some ways to a CSA (Community Supported Agriculture), the Farm Shares plan offers a greater variety of farm products and only asks for an initial deposit to sign up instead of full payment at the beginning. By reserving a Farm Share, you will be able to designate the categories of items you want to receive and will be given first priority to receive a share of the weekly (or bi-weekly) harvest.

With a selection ranging from frozen USDA-processed pasture raised beef and pork to heirloom vegetables and handmade soaps, you are invited to choose the items of interest to you which will be assembled for pickup based on seasonal availability and the variety range you've chosen. Beginning in May 2019, shares will run for 20 weeks throughout the main growing season.

Farm shares offers you, the consumer, the opportunity to have a direct connection to the farm and family producing your food. You have the opportunity to visit the farm on a weekly basis to pick up your share and see where and how your food is being grown. You have the opportunity to enjoy foods that are fresher, healthier, and more natural than the foods typically available at the grocery store. You also have the opportunity to support better stewardship of earth's resources through patronizing local alternative agriculture, and thus reducing pollution and food miles.

However, since we are one small farm locally producing a variety of crops, availability of many items will be seasonal and will also vary from year to year. This is part of the natural reality that gets obscured when shopping at a grocery store supplied by farms from around the world. Fresh tomatoes won't be available in May and cool-weather crops like lettuce and spinach are not likely to still be available in August. One year may have an excellent strawberry harvest and another year the harvest may be poor. But some items like meat, eggs, and soap have the potential to be available year-round.

Furthermore, since we are one small farm growing chemical-free crops, there may be at times minor blemishes and insect damage, lack of uniformity, minor stains on eggs (since we aren't bleaching them), or other similar issues which are part of the realities of this type of farm production.

We invite you to join us for the 2019 Farm Shares Program!

Nelson and Sarah Phero



2019 Farm Shares Proposal

Please review the Farm Shares Options listing and choose 3 or more of the seven category options to insure an adequate variety and supply throughout the shares season. You are welcome to choose as many options as you are interested in. Under each chosen category, please cross out any items you WOULD NOT like to receive within the categories you've chosen. We will use this information as we plan and plant. However, we only sell items produced right here on our farm, and thus cannot guarantee the availability of all chosen items, particularly individual vegetables and fruits, because of the possibility of crop failure. However, we will do our best to make up the difference with other items.

This will be our third year to offer farm shares. We welcome your feedback on what you'd like to see us offer in the future, as well as suggestions on how we can improve our farm shares program.

To reserve a farm share, you will pay a \$100 deposit to reserve your share and to enable us to better plan and finance the crops we will be growing for you. (Reserve your share by March 1^{st} , and pay only \$90 – a \$10 savings!) You will receive a box of farm-fresh produce each week for 20 weeks (from May 23 to October 3). Each week you will pay \$20 for your single food share which will include \$25 or more worth of assorted farm products based on the shares options you selected and the current availability of those items. (\$100 deposit plus \$20 times 20 weeks is a \$500 total investment in \$500+ worth of farm products). You may choose to discontinue purchasing your weekly shares at any time, however, the deposit is nonrefundable.

Farm shares will be available for pickup each week on Thursdays between 1- 8 pm. Contact us if you need to schedule a different pickup time that particular week. You may opt to receive your \$25+ farm share(for 2-3 people) each week or to receive a \$50+ share. Please designate your general preference, however, you may communicate changes as often as necessary. (For example, you will be away traveling and opt to have a double share after the trip while normally choosing a \$25 weekly share). You may also opt to receive a \$50 share weekly (\$45 per week for \$50+ worth of farm products).

For the purpose of determining weekly share value, we are using the following price <u>averages</u>: Beef \$7 a pound, pork \$5 lb, eggs \$3.00 dozen (except goose eggs 4 a half dozen), vegetables \$1.50 lb., berries \$4 lb., herbs \$1 a bunch, cut flowers \$7-9 a bouquet; soap bars \$3.50. These prices are <u>simply averages</u> to give you an idea of the price values we are assigning to various items. We will give consideration to relative prices; for example, hamburger costs less than steaks, tomatoes cost more than cabbage. Our goal is to give you ample value both in quality and quantity!

We guarantee that you will receive full-value for your share on a weekly basis and we will strive to provide good variety and quality within your selected range. We will replace any items that are found to be unacceptable and will strive to provide satisfaction. We welcome your feedback! If you have any questions, please ask!



2019 Farm Shares Agreement

ame:
ddress:
none Number:
-mail Address:
I choose \$25 weekly share for pickup at the farm (for 2-3 people) I choose \$50 weekly share for pick-up at the farm (for 4-6 people) I choose \$50 bi-weekly share for pick-up at the farm
I agree to the Farm Shares Proposal and am enclosing my \$100 deposi (\$90 if received by March 1st)
Signature
Date